Salaries of Scientists up Modestly

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Although beginning salary offers to women in engineering and accounting were comparable to those made to men, offers in other fields were lower for women. One of the widest salary gaps between men and women was in the biological sciences, where women received average starting salaries 11.2 percent lower than men.

Men are paid more than women faculty regardless of discipline, type of institution, years of experience, or rank. However, the salary gap is somewhat less than in earlier years.

The report uses 247 tables of salary data from more than 50 salary surveys to provide information by field, experience level, degree level, and type of employer. Differentials by sex, type of job, and geographic area are indicated. *Salaries of Scientists, Engineers, and Technicians—Summary of Salary Surveys* by Eleanor L. Babco, Commission on Professionals in Science and Technology (Washington, D.C., 224 pp., 13th edition, October 1987) is available for $45 from the Commission on Professionals in Science and Technology, 1500 Massachusetts Avenue, NW, Suite 831, Washington, D.C. 20005.

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通讯工作坊

Three workshops designed to sharpen the communication skills of scientists and engineers will be held as part of the AAAS Annual Meeting in Boston in February. The three are “Testifying with Impact,” “You Want to Be on TV,” and “Writing Strategies.” Each of them is open to meeting registrants at no additional charge.

“Testifying with Impact” will use role-playing and videotaping to: show participants how to communicate ideas, not just words; learn the basics of good oral communication; convert testimony into their own particular style so they can “talk the text,” and sell their point of view. Conducted by Arch Lustberg of Arch Lustberg Communications, the half-day session will be especially useful to those who are called upon to testify before the Congress or before other local, state, and federal bodies. Lustberg calls testifying “public speaking with a special twist.” Persons planning to attend the workshop who would like to take part in the role-playing are asked to submit by 31 December 1987 a copy of an actual testimony that he/she has given or plans to give. The testimony should be sent to the at-
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Science 238 (4832), 1426.
DOI: 10.1126/science.238.4832.1426

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